

Manali Petrochemicals Limited

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Ref: MPL / Sectl / BSE & NSE / E-2 & E-3 / 2022 25th May 2022

The Manager Listing Department BSE Limited Corporate Relationship Department 1st Floor, New Trading Ring Rotunda Building, P J Tower Dalal Street, Fort <u>Mumbai – 400 001</u> Stock Code: 500268

The Listing Department National Stock Exchange of India Limited Exchange Plaza, 5th Floor Plot No.C/1, G Block Bandra-Kurla Complex Bandra (East) <u>Mumbai – 400 051</u> <u>Stock Code: MANALIPETC</u>

Dear Sir,

Sub: Analyst Meet on 25.05.2022

Further to our letter dt. 21.05.2022 on the captioned subject, please find enclosed copy of presentation relating to the above meeting.

We request you to kindly take the above on record.

Thanking you.

Yours faithfully, For Manali Petrochemicals Limited

R Kothandaraman **Company Secretary** Encl.: As above





Factories :

Plant - 1 : Ponneri High Road, Manali, Chennai - 600 068 Plant - 2 : Sathangadu Village, Manali, Chennai - 600 068 Phone : 044 - 2594 1025 Fax : 044 - 2594 1199 E-mail: <u>companysecretary@manalipetro.com</u>





ANALYST PRESENTATION Q4 2021-22 & FY 2021-22 25th May 2022, Wednesday

www.manalipetro.com



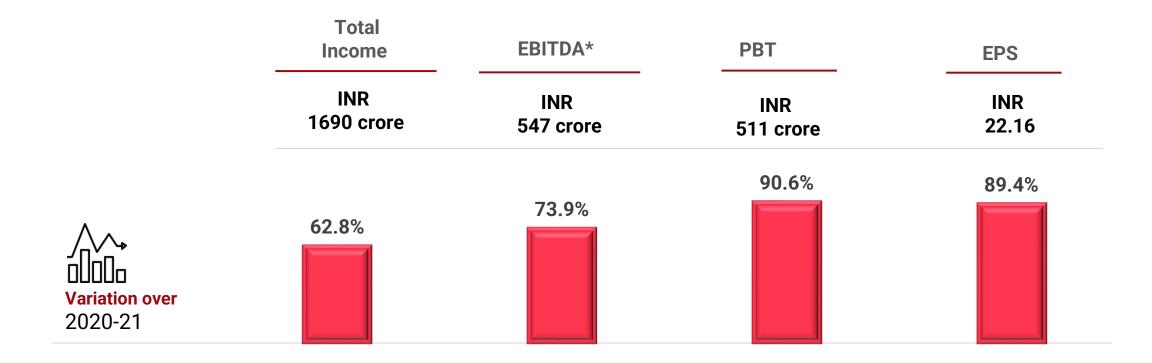
Disclaimer Statement



This presentation may contain forward-looking statements. These statements are based on current estimates and projections and currently available information. Forward-looking statements are not guarantees of the future developments and results outlined therein. These are dependent on a number of factors; they involve various risks and uncertainties; and they are based on assumptions that may not prove to be accurate. Investors are advised to exercise caution while making investment decisions. Manali Petrochemicals Limited does not assume any obligation to update the forward-looking statements contained in this presentation beyond the statutory requirement.

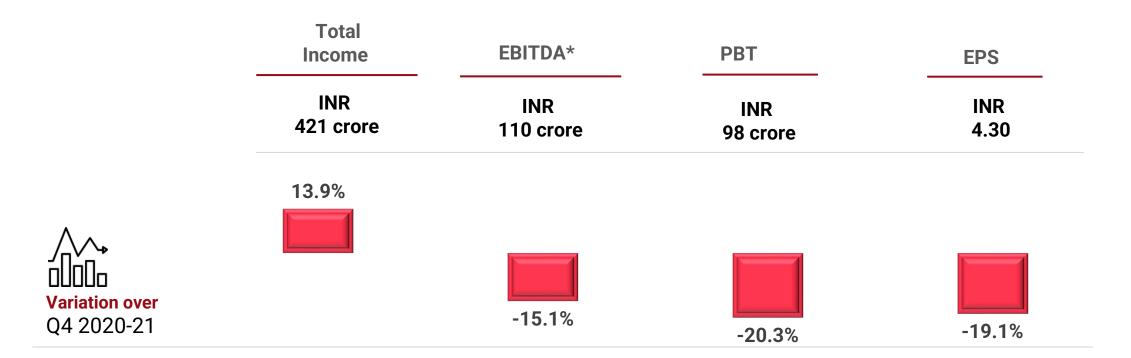


2021-22 Financial Highlights





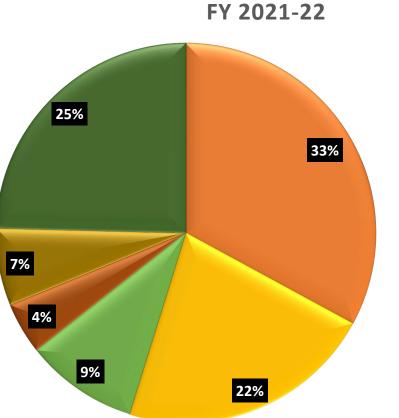
Q4 2021-22 Financial Highlights

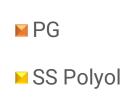




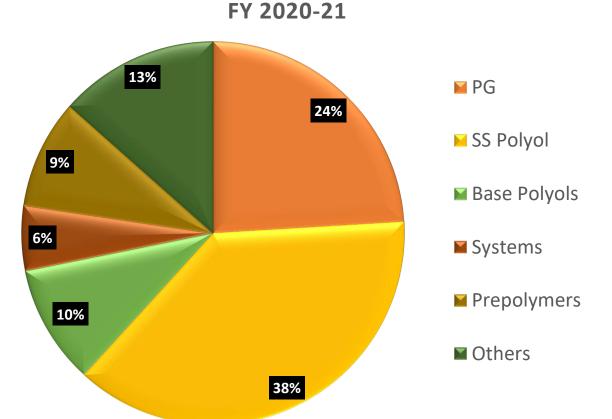
Revenue Break up





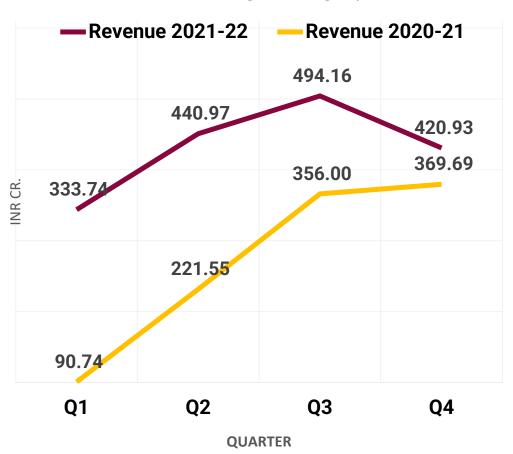


- Base Polyols
- Systems
- Prepolymers
- Others

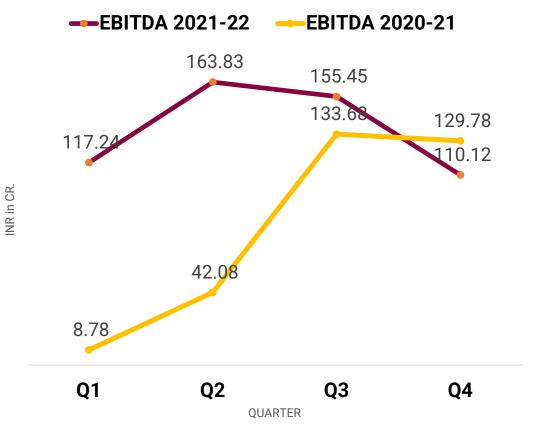


QoQ Revenue & EBITDA





REVENUE IN CR.

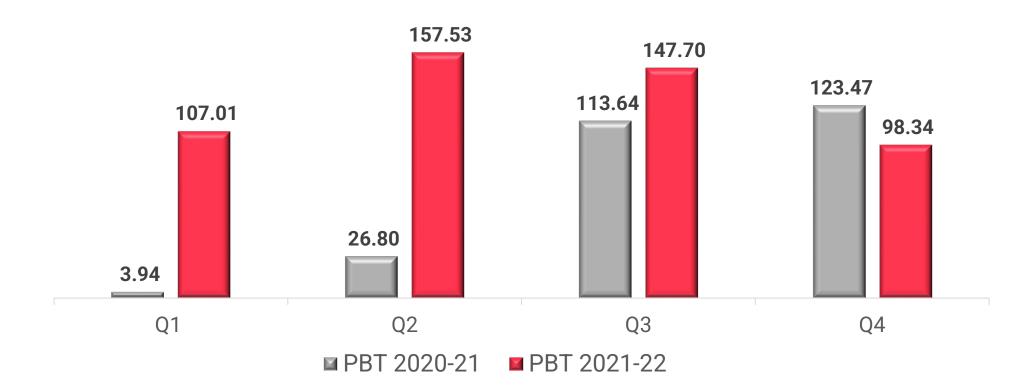


EBITDA In cr.

EBITDA for Q4 2021-22 was 26% as compared to 31% in Q3 2021-22. EBITDA for FY 2021-22 was 32% as compared to 30% in FY 2020-21

QoQ PBT Comparison 2020-21 vs. 2021-22





Profitability (in crores)

PBT for Q4 2021-22 was 23% as compared to 30% in Q3 2021-22. PBT for FY 2021-22 was 30% as compared to 26% in FY 2020-21

Cash Cycle and Free Cash Flow



INR Cr.	FY 2021-22	FY 2020-21	
Free Cash flow	345.84	194.10	
Capex spent	27.22	24.49	
Cash and Cash equivalent	612.24	281.56	

Returns

Particulars	FY 2021-22	FY 2020-21
Return on Equity	37%	30%
Return on Capital Employed	48%	41%

Key Ratios



Particulars	FY 2021-22	FY 2020-21
Liquidity- Current Ratio	4.92	3.25
Liquidity- Quick ratio	4.44	2.83
DSO	36	50
DIO	29	47
DPO	14	17

Particulars	FY 2021-22	FY 2020-21
Networth in Cr.	1,030.44	679.97
Debt to Equity	0.02	0.02
Earnings per Share INR	22.16	11.70

Consolidated Income Statement Snapshot



INR in Crores	2021-22	2020-21
Total Revenue	1,689.81	1,037.98
EBITDA	546.64	314.32
Finance Cost	9.31	4.71
Depreciation	20.07	21.01
Exceptional Items	(6.69)	(20.75)
Profit Before Tax	510.58	267.84
Tax Expenses	129.49	66.61
Profit After Tax	381.08	201.23
Total Comprehensive Income	376.28	211.63
Basic and Diluted EPS (INR)	22.16	11.70



Thank You